SPRING 2016 WENDY WRITES

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|---------------------------|-------------------------|-------------------|----------|
| | LIMITS | RATING BASIS | PREMIUM |
| Dwelling | \$1,800,000 10% ded | 2005 Wood Frame | \$1,800 |
| Car Dealership | \$10,000,000 15% ded | 2006 Block | \$25,798 |
| НОА | \$12,167,000 20% ded | 1991 Wood Frame | \$12,656 |
| Office | \$10,000,000 10% ded | 1960 Tilt Up | \$35,000 |
| AUTO LIABILITY | | | |
| | LIMITS | RATING BASIS | PREMIUM |
| Non Medical Transport | \$1,500,000 CSL | 1 Mini Van | \$10,703 |
| General Contractor | \$1,000,000 Liab | 1 Vehicle | \$1,671 |
| Light Décor | \$1,000,000 Liab | 7 Vehicles | \$8,073 |
| BUILDER'S RISK | | | |
| | LIMITS | RATING BASIS | PREMIUM |
| Commercial Building | \$5,000,000 | Joisted Masonry | \$5,900 |
| 3 Story Dwelling | \$4,300,000 | Frame | \$9,245 |
| COMMERCIAL GL/PRODU | CTS | | |
| | LIMITS | RATING BASIS | PREMIUM |
| Spinal Implants | \$5,000,000 CM | \$4,500,000 GR | \$30,000 |
| Refurbish Cryogenic Tanks | \$3,000,000 | \$1,400,000 GR | \$16,845 |
| Plumbing Contractor | \$2MM/1MM | \$123,600 Payroll | \$9,077 |
| Electronic Instrument Mfg | \$2MM/1MM | \$9,700,000 Sales | \$17,445 |
| Bar | \$2MM/1MM; 1M Liq w/A&B | \$2,504,000 GR | \$61,711 |
| PACKAGE | | | |
| | LIMITS | RATING BASIS | PREMIUM |

| 10 Unit Apartment | \$890,000TIV/\$2MM/1MM | 10 Units | \$2,528 |
|-------------------|-----------------------------------|-----------------|----------|
| Banquet Hall | \$1,500,000TIV/\$2MM/1MM | \$800,000 Sales | \$19,271 |
| Bar & Grill | \$2/1 GL; \$1M Liq/ \$250,000 TIV | \$450,000 GR | \$7,893 |

WENDY CLINTON

Sr Broker / Regional VP • Orange County / San Diego Region

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| PROFESSIONAL | | | |
|-------------------------------|---------------------------------|---------------------|----------|
| | LIMITS | RATING BASIS | PREMIUM |
| Research & Development | \$2,000,000 PL/GL | \$2,500,000 GR | \$10,000 |
| Interior Design | \$1MM/2MM | \$950,000 Sales | \$3,570 |
| Real Estate Services | \$1MM/1MM | \$100,000 GR | \$2,500 |
| Physician | \$1MM/3MM | \$500,000 GR | \$30,000 |
| | | | |
| PROPERTY | | | |
| | LIMITS | RATING BASIS | PREMIUM |
| Bar | \$5,000,000 CM | \$4,500,000 GR | \$30,000 |
| LRO | \$3,000,000 | \$1,400,000 GR | \$16,845 |
| Vacant Commercial Building | \$2,160,000 TIV | Frame/6,935 sq. ft. | \$16,120 |
| | | | , . |
| | | | |
| EXCESS LIABILITY | LIMITS | RATING BASIS | PREMIUM |
| Contractor | \$9,000,000 | XS GL, AL, EL | \$80,480 |
| Mfg Blinds | | XS GL, AL, EL | \$6,019 |
| Labor Union Office | \$1,000,000 | XS GL | . , - |
| | \$1,000,000 | X3 GL | \$1,000 |
| | | | |
| GARAGE | | | |
| | LIMITS | RATING BASIS | PREMIUM |
| Auto Repair & Custom Work | \$1MM Liab/\$300,000 GKLL | \$26,000 PR | \$5,756 |
| RV Service/Repair | \$1MM Liab/\$150,000 GKLL | \$7,800 PR | \$4,928 |
| Mobile Mechanic | \$1MM Liab | \$7,800 PR | \$2,000 |
| | | | |
| D&O/EPLI | | | |
| | LIMITS | RATING BASIS | PREMIUM |
| Fire Protection Service/Sales | \$1,000,000; \$15,000 Retention | 30 Employees | \$7,210 |
| Grocery Store | \$1,000,000; \$15,000 Retention | 16 Employees | \$4,547 |
| | | | |
| ENVIRONMENTAL | | | |
| LAVINVAMEN IAL | LIMITS | RATING BASIS | PREMIUM |
| Water Analyses | \$2M/2MGL/\$2MProf/\$2MCPL | \$559,821 GR | \$5,462 |
| Storage Tanks/Gas Station | \$1M/\$3M | 3 Tanks | \$5,363 |
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